



The European voice of the
adhesive and **sealant industry**



LESS COSTS, LESS BURDEN, MORE PRODUCTS COVERED

15 OCTOBER 2015 BRUSSELS

10:30 – 14:00

EU-Model Environmental Product Declarations (EPDs)
because less is more!

Avenue E. Van Nieuwenhuysse 4, 1160 Brussels | Belgium



Johannes KREIßIG

Vice President Building & Construction thinkstep





thinkstep

Developing FEICA's EU-Model EPDs

October 15th, 2015

**Johannes Kreißig
thinkstep**

2.000+ Customers worldwide

250+ International sustainability experts

40% of the Global Fortune 500 rely on thinkstep

20.000+ Users of our software solutions

Data foundation to model complete value chains and products in **20+** sectors

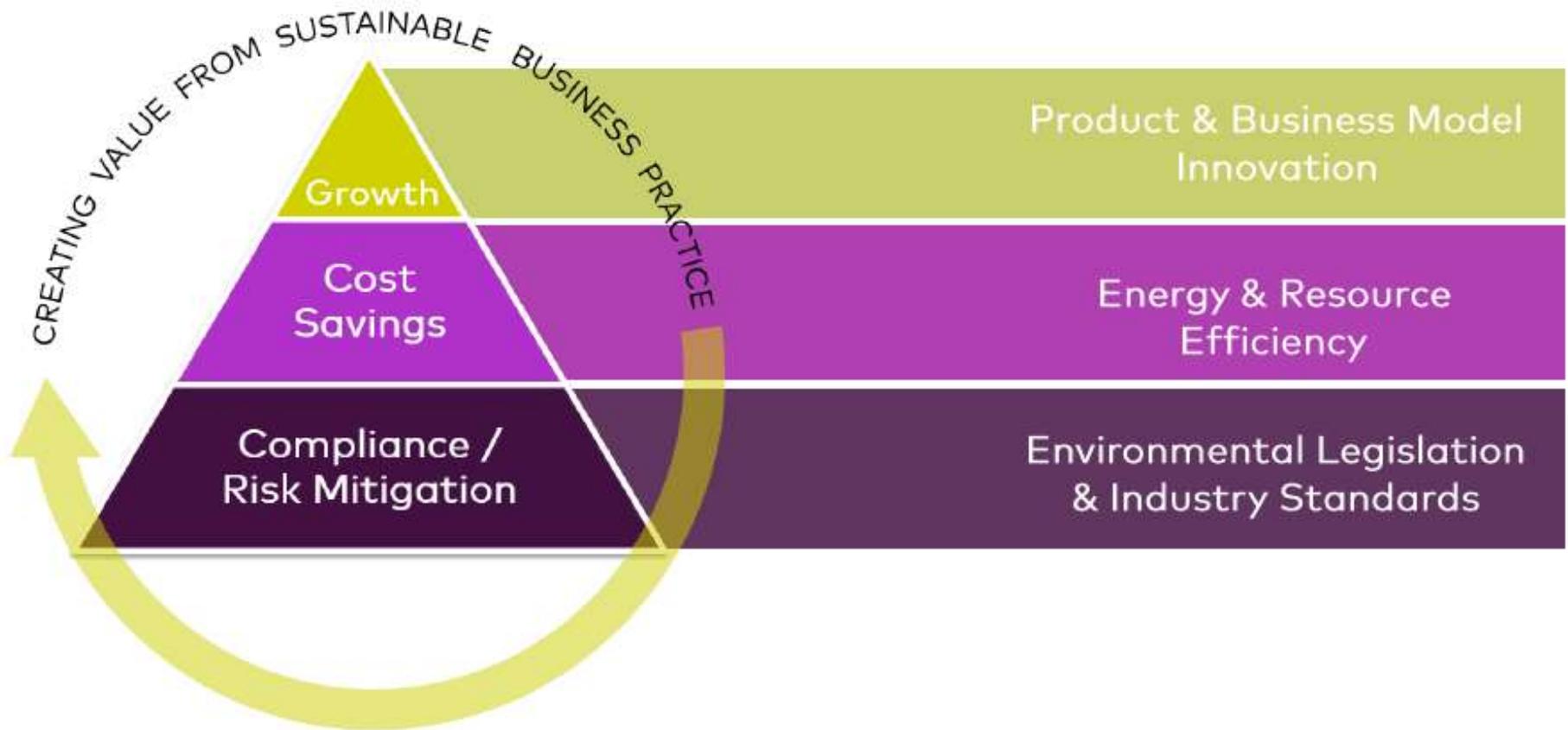


thinkstep enables organizations worldwide to succeed sustainably. Our industry-leading software, data and consulting services help businesses drive operational excellence, product innovation, brand value and regulatory compliance.

With a global presence in 19 countries we serve more than 2,000 companies, including 40 percent of the Fortune 500, such as BASF, Hewlett-Packard, Interface, Siemens, Unilever and Volkswagen.

www.thinkstep.com

We help organisations worldwide to succeed sustainably by creating value from sustainable business practice.



Our software, data and consulting services enable organisations worldwide to succeed sustainably by driving their...

Operational excellence



- ✓ Revenue Resilience
- ✓ Revenue Growth
- ✓ Sustainability Driven Innovation

Product innovation



- ✓ Operational Efficiency
- ✓ Employee Productivity
- ✓ Value Chain Efficiency

Brand value



- ✓ Employee Attraction
- ✓ Employee Retention
- ✓ Reputation Management

Regulatory compliance



- ✓ Operational Risks
- ✓ Value Chain Risks
- ✓ Societal Risks
- ✓ Regulatory Management

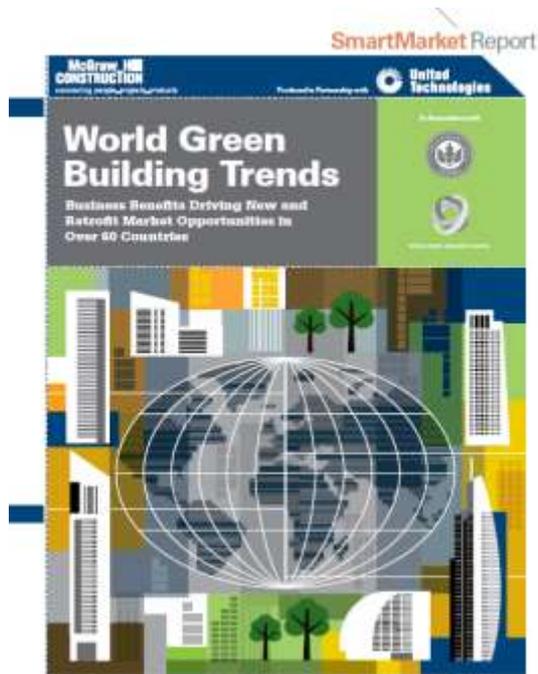
Agenda

The background of the slide is a photograph of a wind turbine. The blades are white and extend from a central hub. The sky is a pale blue with soft, white clouds. The overall tone is clean and modern, representing renewable energy.

1. Business case of EPDs
2. Types of EPDs
3. Development of Model EPDs
4. Use of Model EPDs



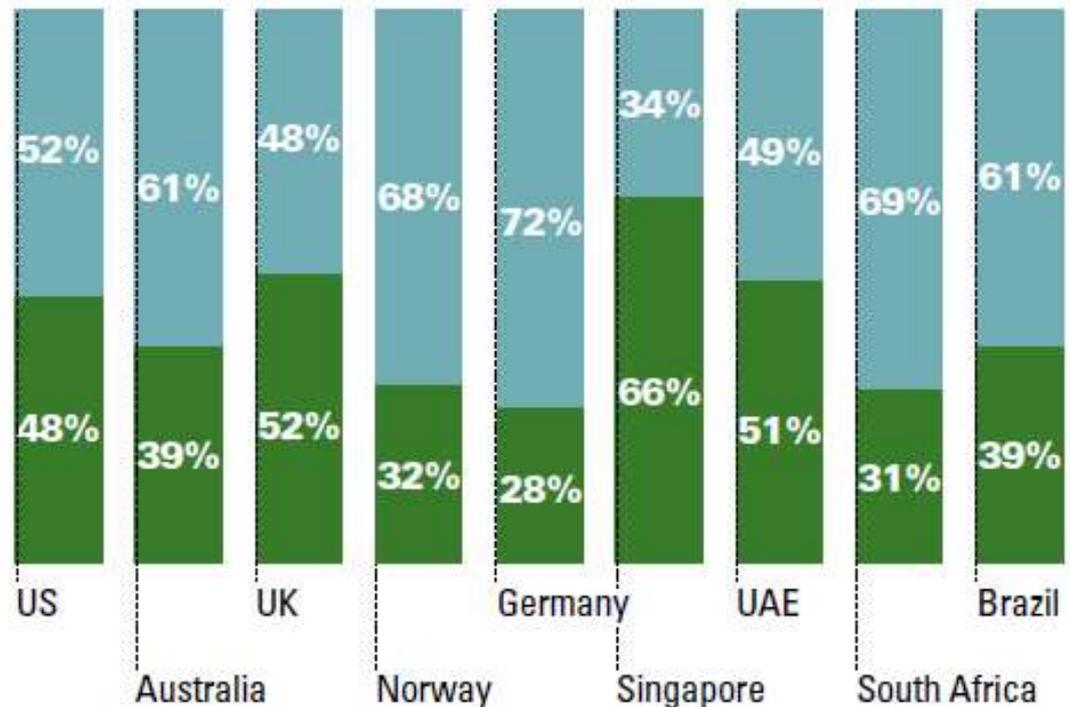
**Is there a business case
for Sustainability?**



Average 2012 Green Share of Building Project Activity (By Location)

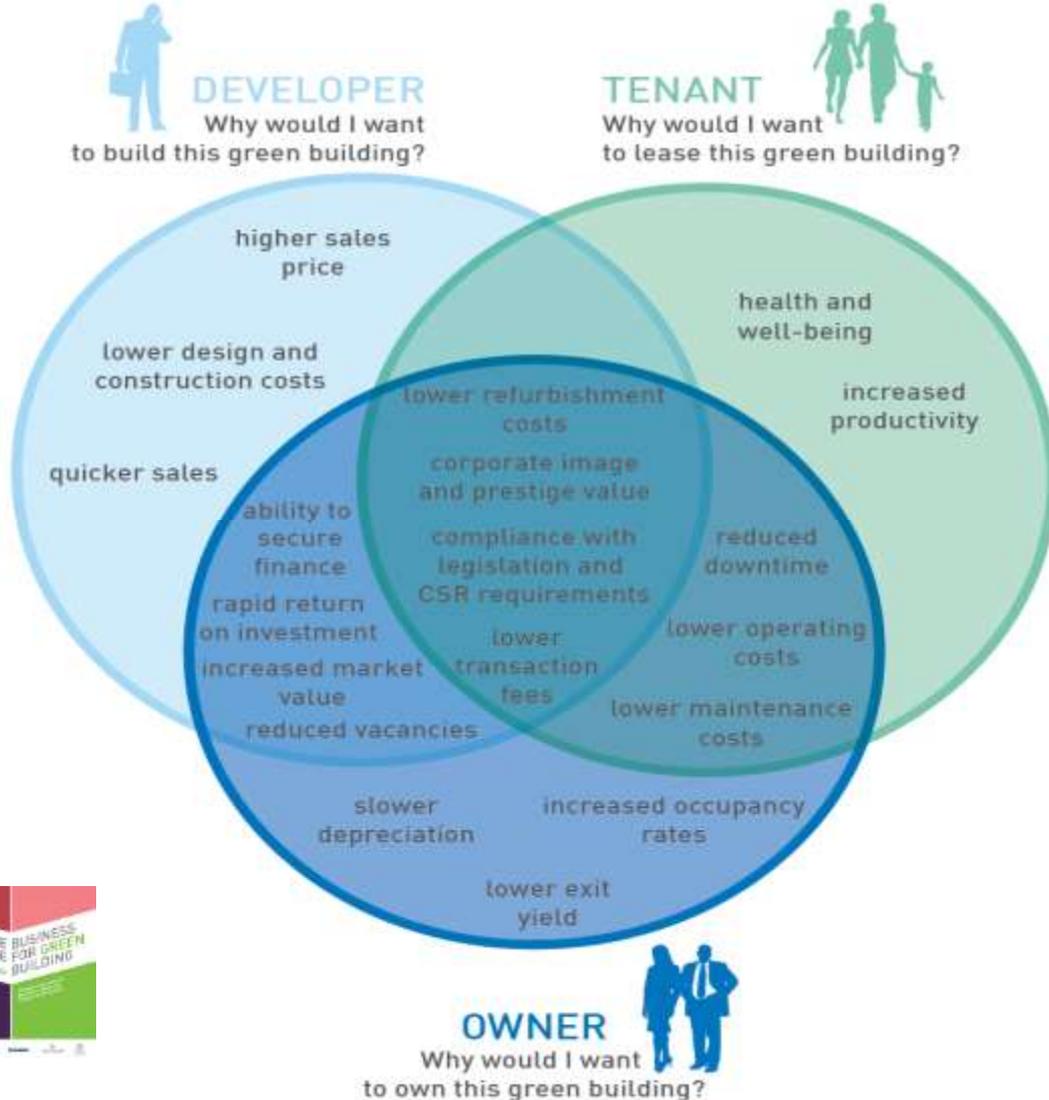
Source: McGraw-Hill Construction, 2013

■ Non-Green Share
■ Green Share



The sustainable building topic has left the niche.

Market Drivers for Green Buildings



- Less **vacancy**
- Higher **sales price**
- Lower **construction cost**
- Higher **rental income**
- Higher **productivity** of user
- Less **illness**
- Lower life cycle **cost**



- Asset value
- Design and construction Costs
- Operation Costs
- Workplace Productivity and Health
- Risk Mitigation
- Scaling Up from Green Buildings





**But how to measure
sustainability?**

- **Building Design**

 - Architectural competition (design stage)

 - Building certification as build (DGNB, BREEAM, HQE, LEED...)

- **Procurement**

 - Green Public Procurement

 - Green specification (e.g. MASDAR), Sphere e tool

- **Marketing**

 - Fact based communication and brand reputation

- **R & D**

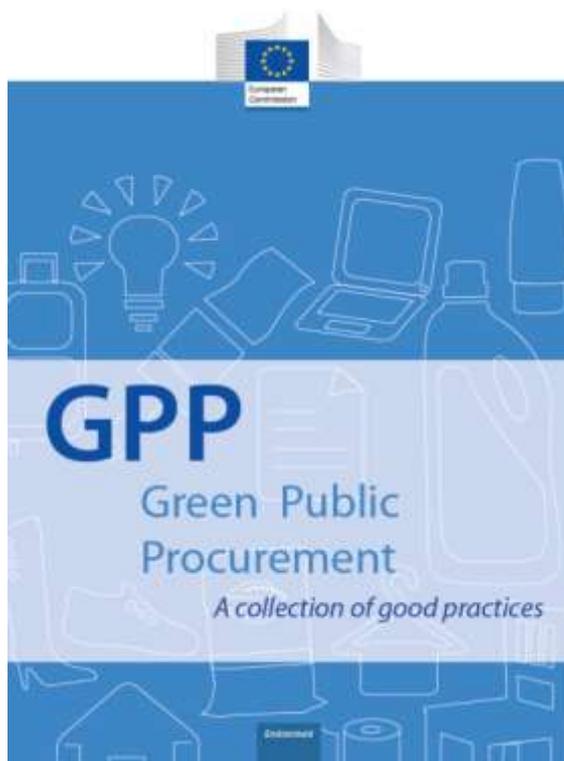
 - Product design

 - Competitors monitoring (⇒ CSR insight)

- **Innovation**

 - Method to drive innovation within company and supply chain

 - Environmental KPIs to drive environmental performance of the complete company



- **Building Design**

 - Architectural competition (early stage)

 - Building certification as build (DGNB, BREEAM, HQE, LEED...)

- **Procurement**

 - Green Public Procurement

 - Green specification (e.g. MASDAR), Sphere e tool

- **Marketing**

 - Fact based communication and brand reputation

- **R & D**

 - Product design

 - Competitors monitoring (⇒ CSR insight)

- **Innovation**

 - Method to drive innovation within company and supply chain

 - Environmental KPIs to drive environmental performance of the complete company

Agenda

The background of the slide is a photograph of a wind turbine. The blades are white and extend from a central hub. The sky is blue with scattered white clouds. The image is taken from a low angle, looking up at the turbine.

1. Business case of EPDs
2. Types of EPDs
3. Development of Model EPDs
4. Use of Model EPDs

- **Single product EPD**

 - EPD for an individual product from one or more sites of one producer

 - EPD for an individual product from several sites of multiple producers

- **Average product EPD**

 - EPD for the average of a group of products from one or multiple producers with an environmental performance within a small range

- **Model EPD**

 - EPD for a defined group of products with an environmental performance within a certain range

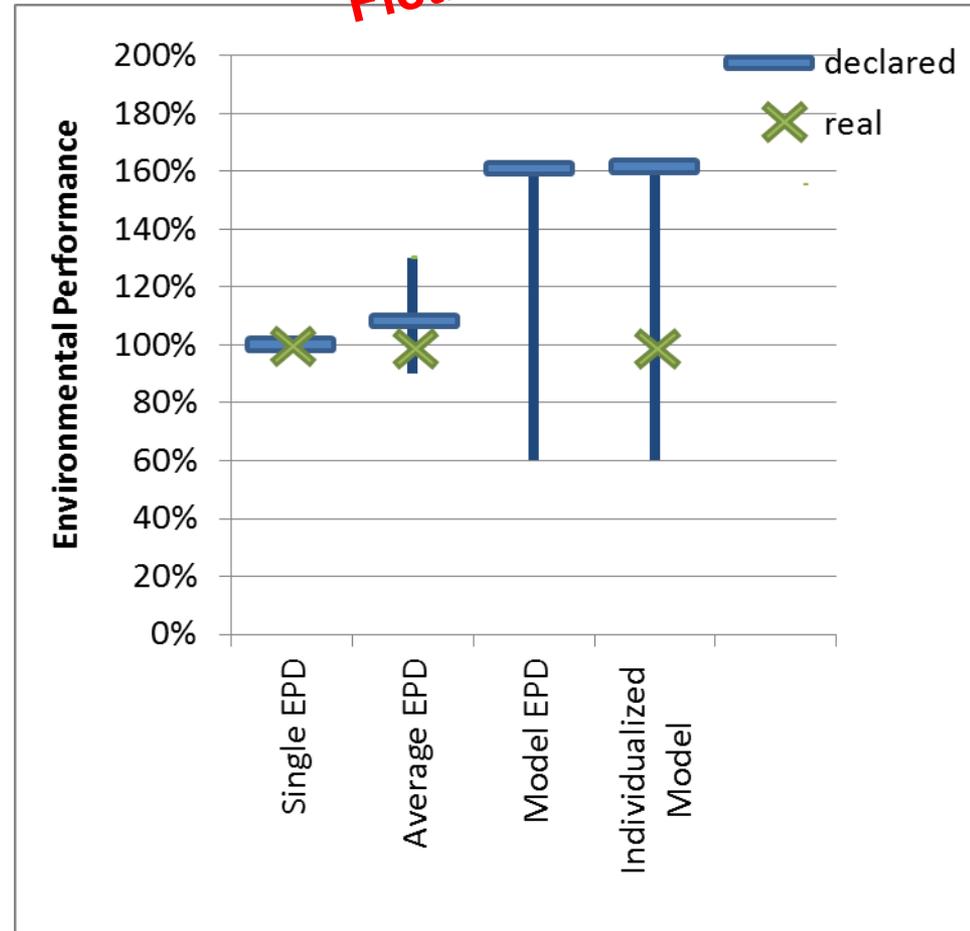
- **Individualized Model EPD**

 - EPD for one or more individual products from one or more sites of one producer based on a model EPD

- **Single product EPD**
Discrete environmental performance
- **Average product EPD**
Average environmental performance within a small range
- **Model EPD**
Worst case approach within a certain range
- **Individualized Model EPD**
Worst case approach within a certain range
- Extreme high number of EPDs in product groups with many products
- High effort due to high representativity required in data collection
- Needs development of classification scheme for product groups
- Easy to develop and company specific, but worst case declaration

- **Single product EPD**
Discrete environmental performance
- **Average product EPD**
Average environmental performance within a small range
- **Model EPD**
Worst case approach within a certain range
- **Individualized Model EPD**
Worst case approach within a certain range

Fictive example



Agenda

The background of the slide is a photograph of a wind turbine. The blades are white and extend from a central hub. The sky is blue with scattered white clouds. The image is partially obscured by a dark grey semi-transparent box on the left side, which contains the agenda text.

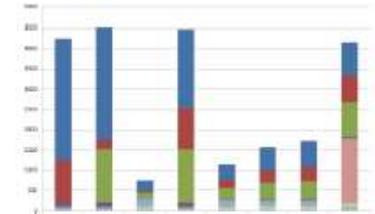
1. Business case of EPDs
2. Types of EPDs
3. Development of Model EPDs
4. Use of Model EPDs

- **Data collection for wide range of products**
 - Allows application for most products (good coverage)**
- Classification based on the environmental performance
 - Screening method to allocate products to classes
 - Focus on highest impacts of product group (LC stage and impact category)
 - Aggregation of environmental impacts to a single environmental score
 - Guideline how to apply the screening
- Definition of product groups
- Model EPD for the product group
 - Different classes

- More than 100 raw materials researched and modelled in GaBi software
- More than 200 formulations were analyzed as a basis for the classification

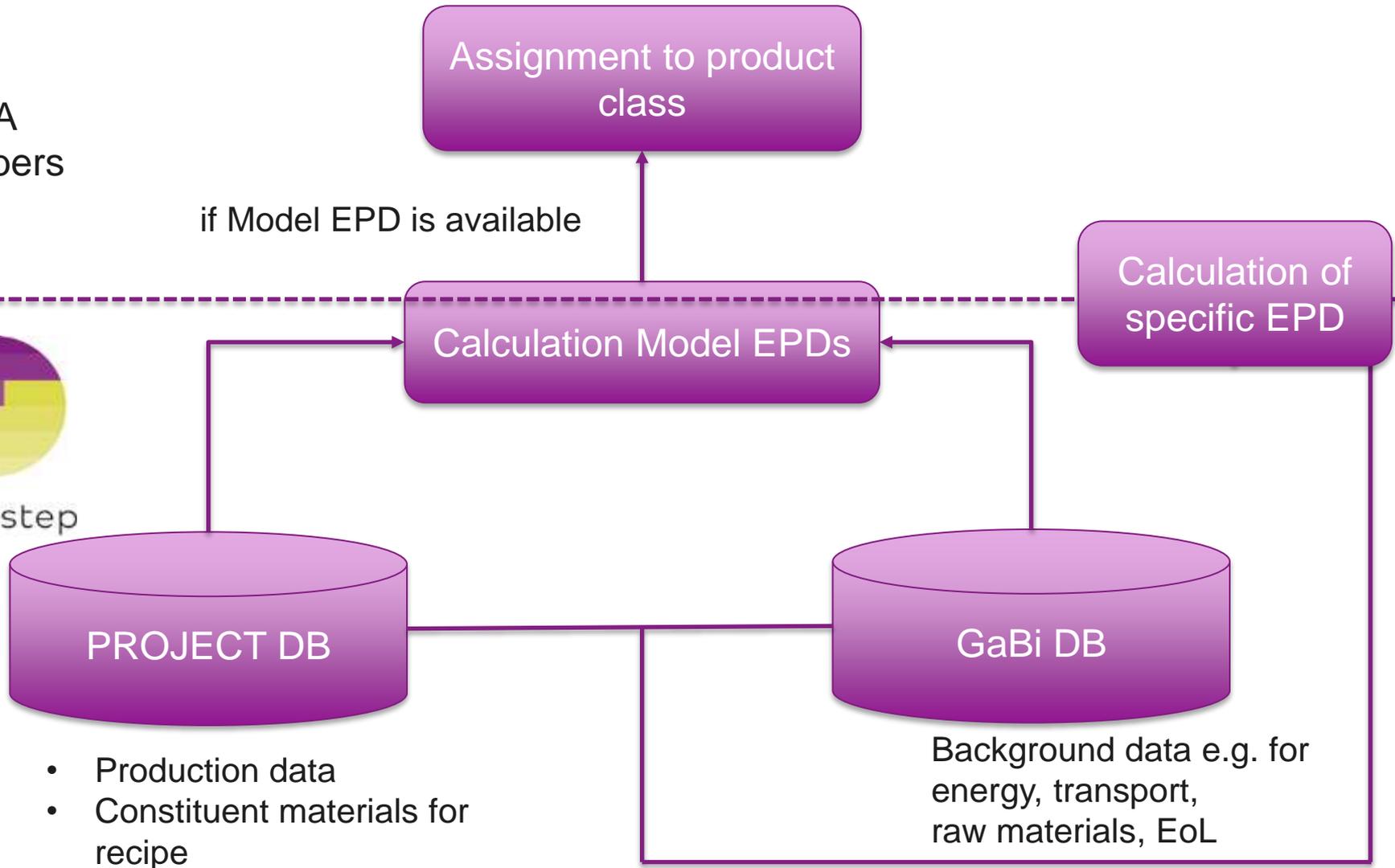


| Material | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 | 100000000000 | 1000000000000 |
|------------|---------|----------|-----------|------------|-------------|--------------|---------------|
| Aluminium | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Steel | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Concrete | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Wood | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Plastic | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Glass | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Brick | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Paint | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Adhesive | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |
| Insulation | 10000 | 100000 | 1000000 | 10000000 | 100000000 | 1000000000 | 10000000000 |



➔ But how to address all the different products systematically?

FEICA
members



- Data collection for wide range of products
 - Allows application for most products (good coverage)
- **Classification based on the environmental performance**
 - Screening method to allocate products to classes**
 - Focus on highest impacts of product group (LC stage and impact category)**
 - Aggregation of environmental impacts to a single environmental score**
 - Guideline how to apply the screening**
- Definition of product groups
- Model EPD for the product group
 - Different classes

Normalization:

- Result per Impact Category describes the relative contribution of a product compared to national or global impact
- Shows most relevant environmental impact categories

$$\frac{\text{GWP}_{\text{input material A}} * 100}{\sum \text{GWP}_{\text{input materials A to Z}}} = \% \text{GWP}_{\text{input material A}}$$

Cross Category Weighting:

- allows consideration of importance of environmental problems
- We assumed all impacts to be equal

$$\frac{\% \text{GWP} + \% \text{PENRT} + \% \text{POCP}}{3} = \text{single score}_{\text{input material A}}$$

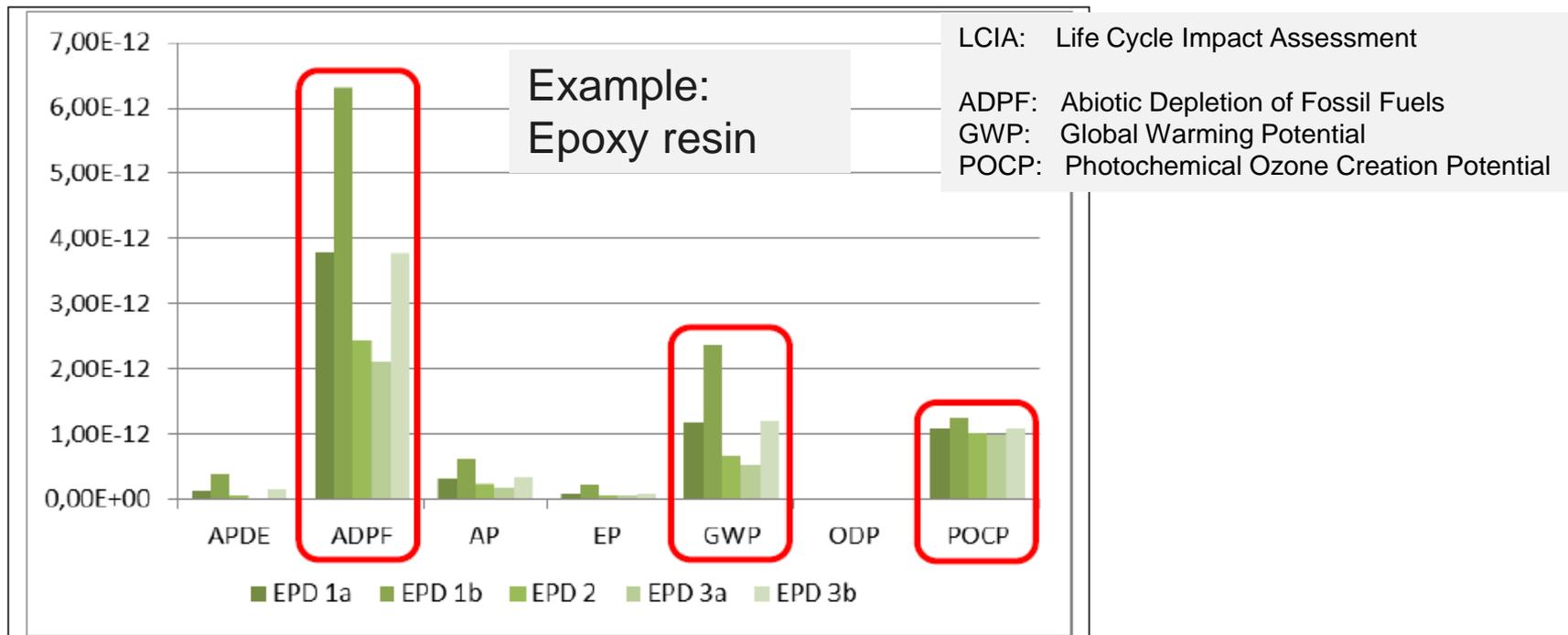
→ Single score representing the environmental impact of an input material

| | Punkte |
|---|--------|
| Epoxidharze | |
| Bisphenol-A-Harz | 27 |
| Bisphenol-F-Harz | |
| Phenol-Novolack-EP-Harz | 22 |
| Glycidylether | |
| 1,6-Hexandiol-diglycidylether | 91 |
| C ₁₂ -C ₁₄ -Monoglycidylether | 22 |
| Trimethylolpropan-Epichlorhydrin-Copolymer | 88 |
| 1,4-Butandiglycidylether | |

Classification

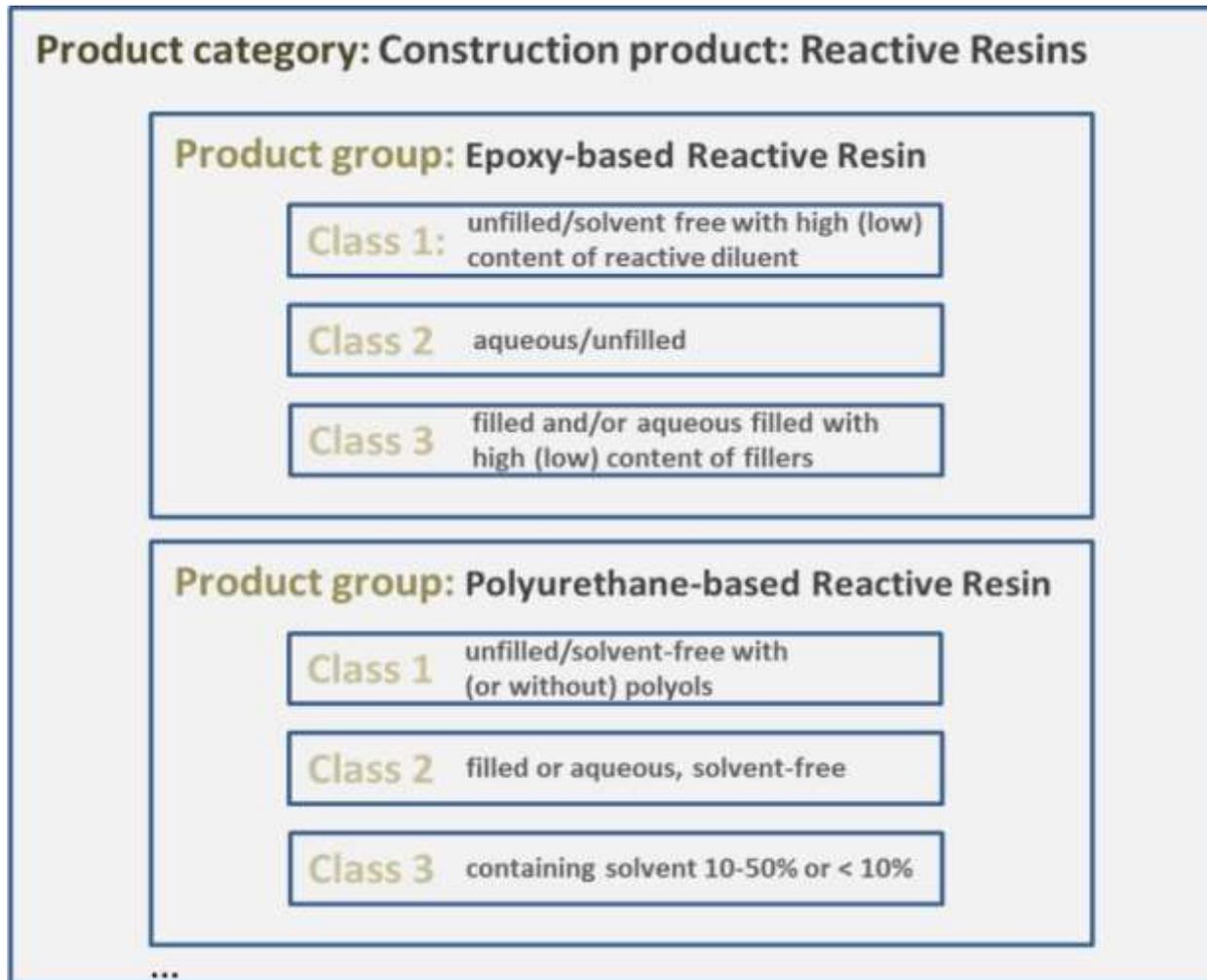
Focus on the most relevant impact categories

Selection of the most important impact categories by normalization of LCIA* results for a product to the results of Western Europe



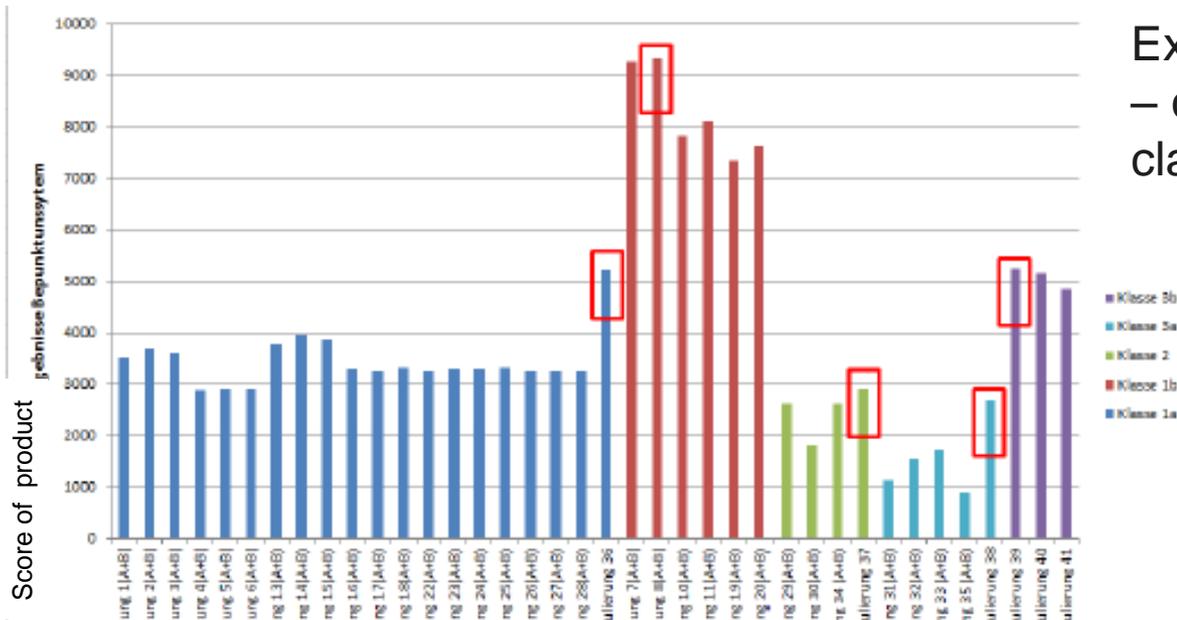
→ ADPF*, GWP*, POCP* (for VOC* containing products) show most relevant in normalisation ⇒ selected for the classification

- **Data collection for wide range of products**
 - Allows application for most products (good coverage)
- **Classification based on the environmental performance**
 - Screening method to allocate products to classes
 - Focus on highest impacts of product group (LC stage and impact category)
 - Aggregation of environmental impacts to a single environmental score
 - Guideline how to apply the screening
- **Definition of product groups**
- **Model EPD for the product group**
 - Different classes



Target: Clustering of recipes with similar chemical composition and similar environmental impact

- Selection of worst case product



Example: Epoxy products
– clustered according to
classes

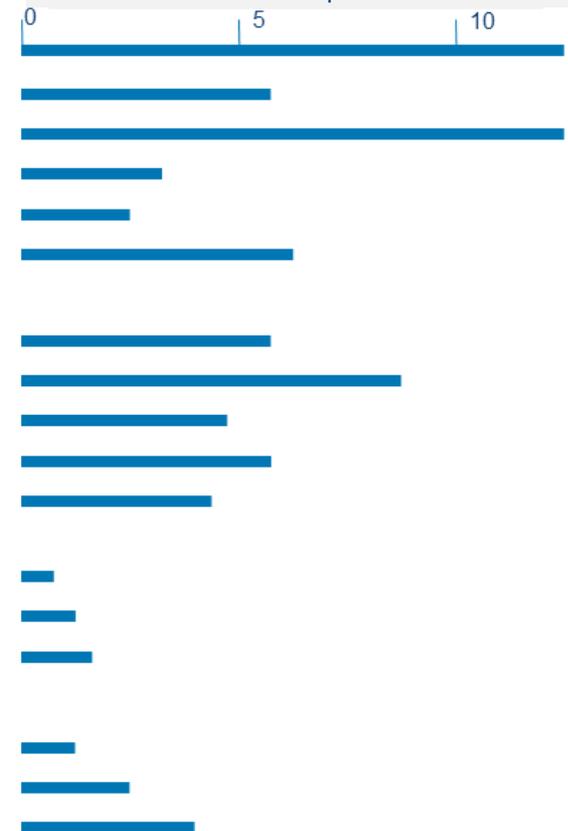
→ Environmental impact of the real, “worst” product of each class are declared for respective Model-EPD classes

Classification

LCA results

| No. | Name of EPD | Classes within EPD | Score | |
|-------|---------------------------------------|--|---------------------------------------|-----------------------|
| EP 1 | Reactive resins based on epoxy | Unfilled/solvent-free | With low content of reactive diluent | < 5000 |
| EP 2 | | | With high content of reactive diluent | < 9500 |
| EP 3 | | Aqueous/unfilled | | < 3000 |
| EP 4 | | | With high content of fillers | < 2500 |
| EP 5 | | | With low content of fillers | < 5000 |
| PU 1 | Reactive resins based on polyurethane | Unfilled/solvent-free | Containg polyols | < 4900 |
| PU 2 | | | Polyol-free | < 7400 |
| PU 3 | | Filled or aqueous, solvent-free or SMP | | < 4000 |
| PU 4 | | | Solvent content 10% - 50% | < 11500 |
| PU 5 | | | Containing solvent | Solvent content < 10% |
| MM 1 | Mortar-based products | Modified mineral mortars | | < 1100 |
| MM 2 | | | | 1101 - 2000 |
| MM 3 | | | | 2001 - 3700 |
| DIS 1 | Dispersions | Dispersions, solvent free | | < 1000 |
| DIS 2 | | Dispersions products | | < 2500 |
| DIS 3 | | | | < 4000 |
| | Sealants | Silicone-based sealants | | |

GWP in kg CO_{2eq} / kg



- **Data collection for wide range of products**
 - Allows application for most products (good coverage)
- **Classification based on the environmental performance**
 - Screening method to allocate products to classes
 - Focus on highest impacts of product group (LC stage and impact category)
 - Aggregation of environmental impacts to a single environmental score
 - Guideline how to apply the screening
- **Definition of product groups**
- **Model EPD for the product group**
 - Different classes**

Agenda

A low-angle, close-up photograph of a white wind turbine against a bright, cloudy sky. The image shows the hub, the base of the blades, and the nacelle. The lighting is bright, creating a high-contrast scene with soft shadows.

1. Business case of EPDs
2. Types of EPDs
3. Development of Model EPDs
4. Use of Model EPDs

Guidance document contains single scores for all constituent materials

➤ Basis for calculation of total score of a formulation

| Constituent materials | Single score result |
|--|---------------------|
| Polyols | |
| Castor oil (OH-number approx. 160 mg/g) | 2 |
| Preparation based on branched polyalcohols with ester- and ether-groups (OH-number approx. 155 mg/g) | 30* |
| Preparation based on linear/ branched polyalkohols (OH-number approx. 7%) | |
| Polyol | |
| Trifunctional Polypropyleneether-polyol (OH-number approx. 35 mg/g) | |
| Polyetherpolyol (OH-number approx. 400 mg/g) | 15 |
| Dimethyl thio-toluene diamine; DMTDA | |
| 1,4-Butanediol | |
| Triethylene glycol | 21 |
| Amine | |
| Dimethyl thio-toluene diamine; DMTDA | 30* |
| Diethyl toluene diamine; DETDA | |
| Polyetheramine | 50 |
| Latent hardening agent (Oxazolidine) | 55 |

- Check title of EPD: Does this title fit to my product?
- Is the application of my product covered in this EPD?
- Then you can calculate the total score of your product:



Recipe



Guidance document



Calculator



Model EPDs

Product/Formulation



Check: All constituent materials available in Guidance document?

yes

no

Similar materials available?

yes

no

Add materials to guidance document

Multiply recipe [%] with single score of constituent materials = total score of formulation



Possible to select EPD with maximum total score above your formulation's total score and product properties?

yes

no

(total score too high/"too low")

Use existing Model EPD

Create specific EPD

Which EPD can be selected for my product?

EXAMPLE:

Formulation:

50% Polyol

20% MDI

30% Calciumcarbonate

Calculation:

Polyol $50 \times 30 = 1500$

Polymer-MDI $20 \times 23 = 460$

Calcium carbonate $30 \times 1 = 30$

Total score 1990

The formulation is in the scope of PU EPD 3 (total score < 3400, contains polyol, solvent free).

| EPD class | | Range of scores |
|-----------|--|-----------------|
| EPD 1 | Reactive resins based on PU, unfilled/solvent-free, containing polyols | 4300 |
| EPD 2 | Reactive resins based on PU, unfilled/solvent-free, polyol-free | 6900 |
| EPD 3 | Reactive resins based on PU or silane-modified polymers (SMP), filled or aqueous, solvent-free | 3400 |
| EPD 4 | Reactive resins based on PU, containing solvent, solvent content between 10% and 50% | 11000 |
| EPD 5 | Reactive resins based on PU, containing solvent, solvent content < 10% | 3200 |

- **Sustainability** is a framework to better understand future changes of our economic system and the related consequences for the environment
- Sustainable construction is driven by an underlying **business case** for most involved stakeholder groups, but information on env. performance is needed
- EPDs communicate **environmental performance** of products
- **EPDs are widely used**, they provide reliable 3rd party verified information
- The **concept of Model EPDs** provides a **cost efficient** option to the European A&S producers to provide EPDs for their products



Thank you
for your attention!



thinkstep

Hauptstraße 111-113
70771 Leinfelden-Echterdingen
Germany

Phone: +49 711 341817-0
Fax: +49 711 341817-25

info@thinkstep.com
www.thinkstep.com

Contact

johannes.kreissig@thinkstep.com

Tel.: +49 (0)711 341817-0